

# Western Maryland Workforce Region Occupational Outlook

Western Maryland's Jobs Outlook

### Lawyers Registered Nurses **Managers Elementary** School **Teachers Physicians** Radiologic and **Technologists Surgeons** PowerPoint Hot Tolerant Resourceful Jobs Mentoring Police and Sheriff's **Patrol Sales** Customer service Officers Reps. Flexible Forklift

### Western Maryland Workforce Region's Fastest Growing Occupations

20%

	Market Research Analysts & Marketing Specialists
18%	Computer Systems Analysts
18%	Industrial Machinery Mechanics
16%	Physical Therapist Assistants
15%	Machinists
15%	Software Developers, Applications
14%	Physical Therapists
14%	% Sales Representatives, Services, All Other
13%	Personal Financial Advisors
12%	First-Line Supervisors of Non-Retail Sales Workers
119	Management Analysts
1	Accountants & Auditors
1	Loan Officers
	9% Computer User Support Specialists
	Sales Reps., Wholesale & Mfg, Except Tech. & Scientific Prod.

## Occupations with the *Most*Total Openings

Registered Nurses	594 Jobs
General & Operations Managers 418 Jobs	
First-Line Supervisors of Office & Administrative Support Workers 381	Jobs
Sales Representatives, Services, All Other	obs
Elementary School Teachers, 282 Jobs Except Special Education	
Managers, All Other 249 Jobs	
Police & Sheriff's Patrol Officers 235 Jobs	
Correctional Officers & Jailers  223 Jobs	
Accountants & 221 Jobs	
Licensed Practical & Licensed Vocational Nurses 215 Jobs	
Medical & Health Services Mgrs. 145 Jobs	
Machinists 142 Jobs	
Sales Reps., Wholesale & Mfg, Except Tech. & 132 Jobs Scientific Prod.	
Industrial Machinery Mechanics  131 Jobs	
Mechanical Engineers 109 Jobs	NGING

Maryland for the Better

### **Jobs with the Greatest Wage Growth Potential**

### **Top Jobs by Education Level**

	Wages				Total	Mean		Total	Mean
Occupation	Entry	Experienced	Growth	Doctoral or Professional	Openings	Wages	Associates Degree	Openings	Wages
Chief Executives	\$49,594	\$242,921	390%	Physicians and Surgeons, All Other	91		Computer Network Support Specialists		\$50,358
mer Executives \$				Lawyers	80		Radiologic Technologists	38	\$60,563
Mechanical Engineers	\$56,162	\$203,667	263%	Pharmacists	48	\$118,198		T-4-1	24
	<b>\\</b>	<b>4</b>		_			High School or Equiv.	Total	Mean
Psychiatrists	\$67,967	\$218,932	222%	Master's Degree	Total Openings	Mean Wages		Openings	Wages
							First-Line Supervisors of Office and Administrative	381	\$52,451
Securities, Commodities, and Financial	\$34,962	\$108,626	211%	Education Administrators, Elementary and Secondary			Support Workers	274	CC4 044
Services Sales Agents	, ,			School	53	\$111,056	Sales Representatives, Services, All Other  Police and Sheriff's Patrol Officers		\$64,941
Fitness Trainers and Aerobics	\$19,682	\$59,415	202%	Educational, Guidance, School, and Vocational		· · ·	Police and Sheriff's Patrol Officers		\$54,050
Instructors	\$19,082	<b>Ф</b> 59,415		Counselors	43	\$60,245	Correctional Officers and Jailers  Machinists		\$46,510
Lagal Support Workers All Other	\$44,961	\$124.262	177%					142	\$45,837
Legal Support Workers, All Other	\$44,961	\$124,362	1/17/0	Bachelor's Degree	Total	Mean	Sales Reps., Wholesale and Manufacturing, Except	422	¢54.207
Personal Financial Advisors	\$47,824	\$131,935	176%	•	Openings		Technical and Scientific Products		\$54,397
Personal Financial Advisors	<b>⊅41,824</b>	काउा,४३३		Registered Nurses	594	Ψ0 1,020	Industrial Machinery Mechanics		\$52,827
Computer User Support Specialists	\$26,004	\$70,656	172%	General and Operations Managers	418	\$101,713		107	\$50,080
Compator Coor Capport Cpcciancia	<b>V20,00</b>	<b>V</b> 10,000	112/0	Elementary School Teachers, Except Special Education		Ψ10,004	First-Line Supervisors of Mechanics, Installers, and	94	\$58,995
Software Developers, Systems Software	\$47.998	\$129,337	169%	Managers, All Other	249	\$72,372	Repairers		
	¥41,000	7.20,001		Accountants and Auditors	221	Ψ02,700	Insurance Sales Agents	77	\$62,380
Dentists, General	\$82,232	\$214,667	161%	Medical and Health Services Managers	145	\$112,171	First-Line Supervisors of Production and Operating	77	\$55,261
·		· · ·		Mechanical Engineers	109	\$154,499	Workers		
Insurance Sales Agents	\$30,245	\$78,447	159%	Computer Systems Analysts	103	\$83,843	First-Line Supervisors of Transportation and Material-	77	\$61,610
		<u> </u>		Market Research Analysts and Marketing Specialists	101	400,020	Moving Machine and Vehicle Operators		. ,
Mental Health Counselors	\$18,632	\$47,704	156%	Management Analysts	86	, ,	First-Line Supervisors of Correctional Officers	74	\$59,772
				Training and Development Specialists	81	\$51,865		Total	Mean
Clergy	\$21,868	\$55,870	155%	Human Resources Specialists	73	\$51,089	No Formal Education		Wages
O to Notice I April 16 of a	240.000	2447.047	4 5 5 0 /	Business Operations Specialists, All Other	69	\$73,992	Retail Salespersons		\$26,144
Computer Network Architects	\$46,086	\$117,647	155%	Purchasing Agents, Except Wholesale, Retail, and	64		Laborers and Freight, Stock, and Material Movers, Hand		\$30.805
Company of Company in a Management	<b>650 422</b>	\$127,503	154%	Farm Products		·	Stock Clerks and Order Fillers		\$25.894
General and Operations Managers	\$50,133	\$121,503	134%	Financial Managers	61	\$111,189	Janitors and Cleaners, Except Maids and		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Sales Representatives, Services, All	\$32,107	\$81,358	153%	Compliance Officers	57	\$62,266	Housekeeping Cleaners	286	\$25,641
Other	\$32,107	\$61,330	153%	Administrative Services Managers	50	\$101,994	Construction Laborers	220	\$31,606
Coaches and Scouts	\$19,515	\$48,684	149%	Network and Computer Systems Administrators	45	\$101,443	Amusement and Recreation Attendants		\$27.073
Coacnes and Scouts	\$19,515	<b>\$40,004</b>	149%	Logisticians	43	\$73,997	Landscaping and Groundskeeping Workers		\$27,073
Engineers, All Other	\$52,247	\$128,998	147%	Teachers and Instructors, All Other, Except Substitute	43	\$51.580	HelpersProduction Workers		\$31,600
				Teachers		·	Industrial Truck and Tractor Operators		\$39,256
Funeral Service Managers	\$42,856	\$105,706	147%	Financial Specialists, All Other	41	\$47,267	Cooks, Institution and Cafeteria		\$34,843
- anotar corvios managoro	Ψ-1,000	Ψ100,100	1-170		Total	Mean	Parts Salespersons		\$33,137
Sales Managers	\$64.588	\$158,770	146%	Postsecondary Non-Degree	Openings		Counter and Rental Clerks		\$32,377
	,,	, ,		Licensed Practical and Licensed Vocational Nurses	215	Ū			\$27,007
Page1				Licensed Practical and Licensed Vocational Nurses	210	\$45,289	Packers and Packagers, nand	12	\$21,001

<sup>\*</sup>All occupations have a base employment of at least 150 employees and wages at or above its areas' mean wage.

<sup>\*</sup>If wages for an entire category were below its areas' mean wage, then average wages were calculated within its category.





<sup>\*</sup>Fastest Growing Occupations use new openings to show growth

<sup>\*</sup>Occupations with the Most Total Openings use new and replacement openings